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BRAND AND IDENTITY

A brand is more than just a look. A brand is a distinct professional identity that has the power to convey an organization's longevity and legitimacy. Individuals who interact with M State's brand should feel a genuine connection to the college, and every student, parent, alumnus or community member should have an opportunity to engage in a positive way.

We are all responsible for communicating the M State brand in a dependable manner that upholds the school's mission, vision and values.

HISTORY OF THE M STATE BRAND

Minnesota State Community and Technical College was founded in 2003 with the merger of Fergus Falls Community College and Northwest Technical College campuses in Detroit Lakes, Moorhead and Wadena.

For the first several years, the college was widely recognized as MSCTC. In 2008, the college adopted a new moniker, M State, in an effort to simplify and strengthen the college's brand.

In 2013, the college adopted an academic mark, the circular M State Symbol of a wavelike "M," which became part of the college's logo in 2014. The symbol was added to strengthen the visual recognition of the M State brand. M State strives to provide a consistent set of standards to help guide how the college engages with students and communities.

MISSION

Minnesota State Community and Technical College specializes in affordable and exceptional education, service, and workforce training. We welcome all students and engage them in shaping their futures and their communities.

VISION

A success story for every student.

VALUES

Integrity

As dedicated professionals, we act with purpose in everything we do. We are sincere and honest in our relationships and communications and hold ourselves accountable for doing the right thing even when no one is watching.

Inclusion

We welcome, respect, and accept people for who they are and celebrate the power of our collective differences in creating and shaping more robust, energized communities.

Innovation

Through the power of our four campuses, strategic partnerships and creative problem-solving, we enhance communities. We incorporate technology to improve the student experience, and we see continuous improvement as a constant.

USE OF THIS GUIDE

It is standard practice for organizations to create and maintain brand guidelines to help ensure consistency and clarity in how the brand is presented across all platforms and communications. M State employees should reference this guide when creating any written, visual, digital or multimedia materials intended for external/public audiences for or on behalf of M State.

Any external marketing and/or product vendors that embark on a collaborative project with M State must review this guide to become familiar with the college's branding standards.

M State's legal name, moniker and logos are important components of the college brand and must be used appropriately and consistently.

Most design considerations are addressed in this guide, which is a working document and will be updated as necessary.

All of M State's branding components are proprietary. Use of any logos, designs or other branding components is an acknowledgment of your acceptance of the guidelines herein.

Should you have a question that isn't addressed in this guide, email karen.reilly@minnesota.edu.

The most up-to-date version of the guide is posted at minnesota.edu/communications.

EMPLOYEE RESOURCES

M State logos, symbols, media release forms, a PowerPoint presentation template and other marketing materials available for use by M State employees can be found on the MSCTC-Communications and Marketing SharePoint website.

Request of official M State letterhead, envelopes, note cards, press releases, business cards, name badges and more can be made through the Employee Portal by clicking on "Resources," "Communications and Marketing Tasklist." The Project Request form on this page is also where you can make any special or general marketing requests, including a request for a marketing campaign, media event, new M State webpage, or changes to an existing webpage that go beyond the scope of a content manager. Keep in mind, the average turnaround time for small to medium marketing projects is 10 business days (from the date of all needed content/ materials getting submitted to the department); larger projects can take two to four weeks or longer to complete.

Requests for social media posts are fulfilled in a timely manner. To request a social media post, fill out the M State College Social Media post request form, available by adding the Sm: Social Media Form portlet to your main Employee Portal page.

Contact the Communications and Marketing Department at karen.reilly@minnesota.edu with questions or to submit ideas for M State-branded media, products, merchandise and other items.

GUIDELINES FOR STUDENTS AND STUDENT GROUPS

M State has a diverse range of clubs and organizations. Other than Spartan Athletics, there is no official logo for any such organization

Student groups may use M State logos and other branding components provided they follow the guidelines in this manual (for example, logos require a certain amount of clear space around them and cannot be altered in any way). Individual students are not permitted to use such components.

Unofficial logos may be designed for student clubs or organizations for use on promotional materials such as clothing, banners or posters. In these cases, the college name "M State" should be used, but the official logo, moniker and College/Presidential Seals are not to be used. You must register your group's unofficial logo with the Communications and Marketing Department, in high resolution .jpg or .eps format.

Use of the M State brand on commercial goods and specialty items such as t-shirts, hats and bumper stickers is permitted for student groups with approval from Communications and Marketing. Submit requests for approval to karen.reilly@minnesota.edu.

GUIDELINES FOR ALUMNI AND ALUMNI GROUPS

Alumni groups may use M State branding with the approval of the Communications and Marketing Department and upon recommendation by the Alumni Foundation. Individual alumni are not allowed to use M State branding components.

SIGNATURE LOGO

The M State Signature Logo is the official logo of M State. It consists of two elements:

- ► The M State Symbol, which is the circular graphic of a wavelike "M"
- ► The M State Signature, which includes the text, "Minnesota State Community and Technical College"

The M State Signature Logo is available in two styles — vertical and horizontal, as shown on the right — and in a few different color options, as shown on the next page. It must be used clearly and as designed; never altered in any way.













FULL COLOR LOGO should be used whenever possible. Use of this logo reinforces M State branding/identity.

Minnesota State Community and Technical College



- **BLUE SINGLE COLOR LOGO**
- is acceptable when only one color choice is available.





- **BLACK SINGLE COLOR LOGO**
- is acceptable when the logo is being used in black and white media.





- WHITE SINGLE **COLOR LOGO**
- is also acceptable when the logo is being used in black and white media.

CLEAR SPACE

To ensure visual impact and clarity, clear space (also known as white space) must always surround an M State logo. Other graphic elements or text should never intrude upon the logo

Clear space on all sides should be roughly the size of the letter "M" in Minnesota, or half the size of the M State Symbol.



Vertical Format



Horizontal Format



SYMBOL

This is the official mark of M State. It contains a wavelike "M" inside a circle. symbolizing the lakes of Minnesota and representing the first letter of the college's name. The symbol contains two colors: M State Blue and M State Green.

At times, the M State Symbol may be used alone as the prominent graphic identifier for the college, such as when:

- Space is limited (e.g. apparel, promotional items)
- It can be safely assumed the intended audience knows the symbol represents M State (e.g. campus signage, flyers for current students)



MONIKER

The M State Moniker was designed to encourage use of "M State" as the accepted nickname for the college. The nickname does not replace the official college name.

At times, the M State Moniker may be used alone as the prominent graphic identifier for the college, such as when:

- Space is limited (e.g. apparel, promotional items)
- It can be safely assumed the intended audience knows the college as M State

The M State Moniker should not be combined with other logos or graphics without approval by the Communications and Marketing Department.

SYMBOL AND MONIKER

For select purposes, the M State Symbol and M State Moniker may be used together on communications intended for internal and external audiences. When using the symbol and moniker together for external audiences, the words "Minnesota State Community and Technical College" should be included elsewhere in the design (in one of the preferred typefaces, as shown on page 14) to properly identify the college to all audiences.



COLLEGE SEAL

The M State Seal is used alone as the prominent graphic identifier for the college in official communications. It is used in stationery, official letters and more. It is not used for external advertising. It must not be modified in any way.



PRESIDENTIAL SEAL

The presidental seal is used for official communication from the president's office and should not be modified in any way.





Minnesota State Community and Technical College



Communications and Marketing Department

Minnesota State Community and Technical College

SUB-BRANDED LOGOS

Sub-branded logos have been developed for use by departments, programs, administrative offices and other college units.

If your department would like a sub-branded logo, submit a Project Request to the Communications and Marketing Department. The department is responsible for generating all sub-branded logos; it is not acceptable to create your own.

Sub-branded logos may be applied in two formats: vertical and horizontal, as shown at left.



M STATE WAVE ICON

The M State Wave Icon is rarely used, and should never be used by itself. Its use is limited to that of a decorative image used in addition to the M State logo. It may be white or M State Blue, and can be faded/lightened when used as a background image.

USAGE GUIDELINES

The M State family of logos and symbols is an important branding tool that requires careful use and guardianship. Distorting the logo in any way dilutes the M State brand and is strictly prohibited. Except for proportional scaling, approved color variations and certain other approved uses, the college logo is not to be changed or altered in any way.

At right are examples of unacceptable logo use.

In short:

- ► The logo should appear on all forms of communication, large enough for all words to be legible.
- Other elements and type must not encroach upon the logo. A clear space of at least 3/8- inch (0.375 inch) must be established and maintained around it.
- Do not modify the logo in any way.
- Do not use retired logos.
- When M State has partnered with an external organization, the partner's trademark or logo may be displayed along with M State's. Partnership logos should not be given greater prominence than M State's logo or symbol, and partner and college logos should be clearly separated.



Never distort, change proportions, or redraw logo



Never switch colors or use unapproved colors



Never rearrange parts of the M State logo



Never change the typeface



Never position the logo at an angle or in vertical rotation



Never mirror logo horizontally or vertically



Never add shapes or graphics to logo



Never overlay text or graphics on logo



Never use a low quality logo



Never put logo on background that creates unreadability



Never add drop shadows, bevels or any special effects



Never adjest the logo to a size that can't be read





Never crop out any portion of the logo

COLORS

PRIMARY

Colors are powerful design components that help convey a brand instantly. M State's institutional colors are specific shades of blue, green and white; these colors are uniquely identifiable as part of our college's brand and identity. Blue, green and white are our primary colors. Black or reverse can be used when full-color reproduction is not an option or economically feasible.

SECONDARY

Our supporting color palette complements our primary colors and is used in key identity elements. These supporting colors add vibrancy and dynamics to our identity system.

PRINT AND DIGITAL USE

There are different color formulations for print vs. digital use.

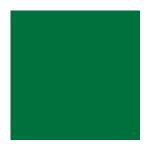
- For print applications, use CMYK values
- Use RGB or HEX color values for digital communications

NOTE: Color simulations may be different from the Pantone Matching System® and from conversions made by your design software. Colors displayed on your screen may vary depending on your specific browser or monitor calibration.

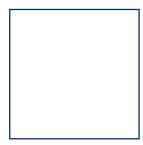
M State Primary Colors



Pantone - 282 C CMYK-100/68/0/54 RGB - 0/45/98 HEX - #002d62

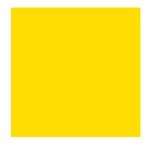


Pantone - 349 C CMYK - 100/0/91/42 RGB - 0/112/60 HEX - #00703c



CMYK - 0/0/0/0 RGB - 255/255/255 HEX - #ffffff

M State Secondary Colors



Pantone - 7405 C CMYK - 0/10/99/0 RGB - 255/221/0 HEX - #ffddOO



Pantone - Cool Gray 4 C CMYK - 0/0/0/26 RGB - 187/188/188 HEX - #bbbcbc



Pantone - 361 C CMYK - 69/0/100/0 RGB - 13/176/43 HEX - #OdbO2b



Pantone - 285 C CMYK - 100/42/0/20 RGB - 0/117/203 HEX - #0075cb

TYPOGRAPHY

Typography is another important design component that adds consistency to the M State brand.

M State has selected a set of standard fonts for employee use on all internally produced presentations and correspondence. All fonts can be found in the MSCTC-Communications and Marketing SharePoint site.

Please note that Adobe Garamond Pro. AvantGarde. Calibri and Rockwell were retired as of January 1, 2025.

PRIMARY FORMAL

Cabin

abcdefghijklmnopgrstuvwxyz **ABCDEFGHIJKLMNOPQRSTUVWXYZ**

Cabin regular Cabin italic Cabin bold

Cabin is the primary font to be used in website. digital and printed materials for public view.

Crimson Pro

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ

Crimson Pro regular Crimson Pro italic

Crimson Pro bold

Crimson Pro is an optional primary font that may be used in formal materials, such as letters and publications. It can be used for both headlines and body of text.

Josefin Sans

abcdefghijklmnopgrstuvwxyz **ABCDEFGHIIKLMNOPQRSTUVWXYZ**

Josefin Sans regular Josefin Sans Bk BT italic **Josefin Sans Bk BT bold** Iosefin Sans is an alternate font option for headlines and subheadlines only. It may be used in all media to convey a more informal appearance.

CAMPAIGN TAGLINE USAGE

M State will periodically implement a marketing or advertising campaign tagline. The college is currently using, "Degrees for day jobs. You decide the rest."

This tagline should be included on appropriate marketing materials.

Designers are not required to incorporate the college tagline into a design. Appropriate uses of the tagline include:

- Headline or footer of an advertisement
- Heading of a copy block in an advertisement



Marketing Campaign Version

DEGREES FOR DAY JOBS YOU DECIDE THE REST.

Tagline Version

MINNESOTA STATE COLLEGES AND UNIVERSITIES CO-BRANDING

M State is part of the Minnesota State Colleges and Universities system, and both brands should be represented together on certain pieces of media.

To adhere to rules set forth by the Minnesota State system office, M State follows co-branding guidelines provided in the Minnesota State Brand Identity Manual.

Following is an explanation of our co-branding with the system.





Minnesota State College and Universities Logo (use of either version is acceptable)

MEDIUM	LOGO	Option 1 LOGO WITH IDENTIFIER	Option 2 TEXT ONLY IDENTIFIER	BANNER ICON	SEAL
Publications		Required	Encouraged		
Print/digital/video advertising and marketing materials	Required*	Required*	Required*		
Radio advertising and marketing			Required**		
Website		Required	Encouraged		
Entrance/monument signs	Required		Required		
Campus construction project signs		Required			
Letterhead, envelopes, and note cards			Required		
Diplomas			Required		Encouraged
Merchandise				Encouraged	

^{*} option to link to a landing page with Minnesota State logo and/or text identifier

It is common for partner entities to be involved in M State's marketing and advertising efforts. Before engaging in any partnership or sponsorship opportunity that incorporates the M State brand name, all parties must contact the Communications and Marketing department at karen.reilly@minnesota.edu.

^{** &}quot;A member of Minnesota State" must be included in script



Minnesota State Community and Technical College, A member of Minnesota State, is an affirmative action, equal opportunity educator and employer.



Minnesota State Community and Technical College, A member of Minnesota State, is an affirmative action, equal opportunity educator and employer.



A member of the Minnesota State system



A member of the Minnesota State system



BANNER ICON

The Minnesota State Banner Icon can be used on logo merchandise that includes the M State name. It may be scaled to fit the needs of the media if it follows the Minnesota State Identity and Brand Standards.

OPTION 1: LOGO WITH IDENTIFIER

This option includes the Minnesota State logo, either the horizontal or vertical versions, coupled with a school-specific text identifier. The minimum font size for the text identifier is 9-point. The logo may be scaled to fit the needs of the media as long as it follows the Minnesota State Brand Identity Manual.

Use this option when creating any publications intended for student recruitment materials, annual reports, alumni magazines, legislative publications, brochures, newsletters, news releases, and event programs shall include Option 1: Logo with Identifier.

Preferred option for external advertising, such as website, banner, digital audio, radio, billboard, newspaper, magazine and television, and marketing event signage materials like table skirts and recruitment booths.

OPTION 2: TEXT ONLY IDENTIFIER

This option includes the M State logo, either the horizontal or vertical version, coupled with the Minnesota State affiliation text-only identifier: "A member of Minnesota State system." Minimum font size is 9-point. The logo may be scaled to fit the needs of the media if it follows the Minnesota State Identity and Brand Standards.

All media, including but not limited to banners, billboards, newspapers, magazines, entrance signage, recruitment booths and stationery shall include a Minnesota State affiliation identifier.



SEAL

The Minnesota State Seal icon can be used on diplomas. It may be scaled if Minnesota State Identity and Brand Standards are followed.

IMAGERY

Photographs and videos about M State can evoke a strong connection to our college community. Choose images that capture moments and perspectives that reflect our mission, vision and values. Visual imagery should portray individuals or groups in ways that feel bold, boundless, welcoming and transformational. Student-centered and faculty-centered photography should appear natural and authentic. Keep inclusivity of age, race, gender and ability in mind. Use unique foreground and/or background elements to create depth and visual texture. Try to capture real, candid moments. A natural smile is always better than a forced one.

- ► Have the M State environment in the background.
- Use depth of field to create a focal point.
- Feature people engaged in authentic activities, and tell a visual story.
- Choose photographs that draw people in and make them want to learn more.
- Thoughtful cropping and dynamic perspectives are recommended.
- Avoid images that feel too composed or contrived.
- Unless unavoidable, stock photography and videography should not be used in our materials.























































PHOTOGRAPHY/VIDEO RELEASES

Student images (photo or video) may be used by the college for public relations, marketing and/or publications. If a student does not wish to have his/ her image used for these purposes, a written request must be filed with Communications and Marketing. M State will try to honor any request to stop using a photo as soon as it's readily identified and feasible.

All media inquiries and news releases must be directed to Communications and Marketing. Depending on the situation, the department may choose to answer on behalf of the college or may guide you through the media relations process, but your first call is to the dean of integrated communication.

VIDEO PRODUCTION

All in-house video projects representing M State need the approval of Communications and Marketing. A register of approved videos is kept, and unauthorized videos will be removed without notice.

Should you contract with an outside consultant to create a video, you must provide the consultant with these Branding and Identity Guidelines to ensure the college brand is incorporated and the standards are followed. Communications and Marketing must review and approve all video content before it is posted for public use.

- The first mention of the college should always be the full name, "Minnesota State Community and Technical College," with subsequent references shortened to M State.
- Always display logos and symbols against a solid background and not a photo or other graphic.
- All videos must go through the closedcaptioning transcription process.

STATIONERY

Approved stationery is available to offices and departments for official use. Order letterhead, note cards and envelopes through the Communications and Marketing Department (see page 4 for more information). Do not order, make or use any stationery that isn't approved by M State.



ENVELOPES

Official envelopes display the M State Signature Logo and address of the college processing center. Department/office name can be included by request.



BUSINESS CARDS

Official business cards can be ordered online. Employees are responsible for ordering their own cards and must be sure to fill in all the required information.

PRESENTATION TEMPLATES

Jack Smith

NAME BADGE

Official name badges can be

all the required information.

ordered online. Employees are

responsible for ordering their own badges and must be sure to fill in

LETTERHEAD

M State's official letterhead stationery

FAX COVER

includes the M State Signature,

does not look like this example.

SHEET

seal and all four campus locations. Discontinue use of any letterhead that

M State branding and identity guidelines apply anywhere and any time M State is being formally represented, including at off-campus events, meetings and presentations. An M State PowerPoint presentation cover slide and customizable templates are available.

EMAIL SIGNATURES

Employees are responsible for creating their own email signatures in Microsoft Outlook and must use the provided template. The template and instructions are available on the MSCTC-Communications and Marketing SharePoint site.

To create your email editable email signature:

- Launch Outlook.
- In Outlook Select File > Options.
- Select the Mail Tab > Click on Signatures.
- Click the New Button.
- Name the Signature.
- In the Edit Signature box, create your Signature either by using the text only or the logo option.
- Underneath the Edit Signature box is a choose default signature, make sure to select your M State signature you just created.

CAMPUS ADDRESSES

900 Highway 34 East, Detroit Lakes, MN 56501 1414 College Way, Fergus Falls, MN 56537 1900 28th Avenue South, Moorhead, MN 56560 405 Colfax Avenue SW. Wadena, MN 56482

Note: We recommend using Cabin font at 9 point minimum in your signature settings.

TEXT ONLY OPTION

First Name Last Name (He/him/his*) Title

Minnesota State Community and Technical College firstname.lastname@minnesota.edu P: 000.000.0000 M: 000.000.0000 (optional) Address (copy correct campus from below or keep blank)

minnesota.edu | 877.450.3322

LOGO ONLY OPTION



First Name Last Name (He/him/his*) Title

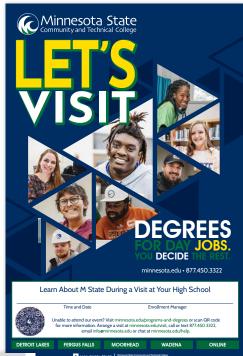
firstname.lastname@minnesota.edu P: 000.000.0000 M: 000.000.0000 (optional) Address (copy correct campus from below or keep blank)

minnesota.edu | 877.450.3322

^{*}Noting pronouns is optional.









COLLEGE READINESS PROGRAM

2025 SPRING SEMESTER

January 13-May 9

Mondays-Thursdays, 9:30 a.m.-12:30 p.m.

M State's College Readiness Program (CRP) is designed for multilingual English learners who are considering ontions for higher education. M State's CRP will build participants' academic language skills. Learners in this program will work with an English language specialist to build their academic language skills. They will also benefit from the support of M State's resource specialists, success navigators, social workers and advisers

Course is Free. Upon completion, participants will receive a certificate of language proficiency.

Heidi Anderson, M State ELL Faculty heidi.anderson@minnesota.edu









VISUAL DESIGN **GUIDELINES**

All promotional materials should be approved by Communications and Marketing. Use the online form when requesting or submitting designs to marketing. For consistency and due to budget constraints, all materials should be necessary and developed with the following factors in mind:

- **Budget/cost center**
- Target audience (Example: students, community, faculty....etc)
- Purpose of the piece
- What you want the audience to do (the call to action statement)
- Size(s) you will need
- Print quantity

DESIGN GUIDELINES

All promotional materials are designed per the following guidelines:

- M State logo/symbol clearly displayed on the front of each printed piece.
- M State URL (minnesota.edu) included on all recruitment and promotional items, unless a more specific address is relevant to the piece, such as minnesota.edu/nursing.
- Telephone numbers separated with periods (218.631.5555).
- Clear, focused and compelling text. Only basic who/ what/where/ when/why info included. Audiences can be directed to a website, social media channel, or other contact for more info. if need be.
- Engaging images and graphics that relate to the content.
- M State photography and graphics used whenever possible.

TEXT STYLE AND WRITING GUIDELINES

M State's style and writing guidelines are long-established and generally follow the rules of the Associated Press, especially in terms of grammar and punctuation.

At times, college preference is prioritized over AP style, such as with M State's inclusive language guidelines, which follow Minnesota State system guidelines rather than AP.

The Communications and Marketing Department released an updated and expanded M State Style and Writing Guide in 2024 in response to employee requests for more thorough and comprehensive information. Key points are included here for quick reference; the full guide is available on the MSCTC-Communications and Marketing Sharepoint site, under "Documents."

These guidelines should be referenced whenever external/public communications are created for or on behalf of M State (i.e. flyers, posters, event/wayfinding signage, public reports, mass emails, policies, etc.), to ensure consistent branding and messaging across all campuses and channels of communication.

THE FUNDAMENTALS

- READABILITY. Audience comprehension is the primary goal of any communication. Use words, phrases and sentences that readers can easily understand. Avoid jargon, acronyms, eduspeak, runon sentences and pretentious language. Be clear and concise.
- AUDIENCE. If you haven't defined your target audience, you can't begin to determine the most effective way of communicating with them.
- TONE. With your target audience in mind, use relatable and engaging language. Most of the time, you'll want to strike a casual yet professional tone, using "you" language.
- RESPECT. Don't write anything about a person or group that you wouldn't be comfortable saying to their face.
- HONESTY. Communicate accurately and truthfully, always.
- AUTHENTICITY. Cliché words and phrases such as "student journey," "state-of-the-art," "amazing," "synergy," "outside the box," "passion" and even words like "transformation" and "evolution" in certain contexts, are overused and thus have largely lost their impact. These types of terms should be used sparingly and only when absolutely true and relevant. Whenever possible, use a simpler or more specific word instead.
- WE'RE M STATE. Not MState, M-State, MN State or any other version. This is important to our brand. Use M State only.

WRITING RULES

- NO OXFORD COMMAS. No matter how much you love them. AP style says no, except in rare instances of complex sentences.
- SINGLE SPACE AFTER A PERIOD. (And after a colon or semicolon.) No double spaces. Ever.
- USE THE % SIGN. Only spell out "percent" when used at the beginning of a sentence.
- PERIODS IN PHONE NUMBERS. Not dashes (i.e. 218.846.1234).
- WEB ADDRESSES. Don't share long or complex URLs. Don't include the "www" with a simple URL (i.e. minnesota.edu).
- HYPHENS. Use hyphens when indicating occupation or status (i.e. co-worker or co-author) and when needed to enhance clarity (i.e. It's a 90-day semester). Don't use them with the suffix "-wide" unless preceded by a proper name (i.e. collegewide, campuswide, nationwide, Fargo-wide).
- WHEN IN DOUBT, FIND OUT. If you're unsure of a particular AP style rule, use Google to find a recommendation, or ask the marketing department.

For many more writing rules, see the full M State Style and Writing Guide, available on the MSCTC-Communications and Marketing Sharepoint site, under "Documents."

INCLUSIVE LANGUAGE

- STRENGTHS-BASED. Words like "underperforming," "at-risk," "vulnerable" and "disadvantaged" are deficitframing and can reinforce negative stereotypes and misperceptions. Instead, use strengths-based language.
 - ▶ "Equity gap" or "Opportunity gap" -instead of- "Achievement gap"
 - ▶ "Communities we partner with" -instead of- "Communities we serve"
 - ▶ "Students gain knowledge and skills at M State" -instead of- "M State addresses students' barriers to success"
- PEOPLE-FIRST. Avoid disability-related words or phrases i.e. "He turned a blind eye." Don't use descriptions that connote pity, such as "afflicted with," "battling," or "suffers from."
 - ▶ "A person with a disability" -instead of- "A disabled person"
 - ▶ "A person who has cancer" -instead of- "A person battling cancer"
 - ▶ "A person who has a diagnosis of bipolar disorder" -instead of- "A person who is bipolar"
- RACE AND ETHNICITY. Avoid broad generalizations and labels. such as "minority" and "racial minority." Be specific, accurate and fair. If race is not relevant to your message, don't include it. When possible, use language that matches the preference of your subject or subjects (i.e. Latino American, Somali American).
 - ▶ Capitalize Black when used in racial, ethnic and cultural contexts. Do not capitalize white, and do not use Caucasian as a synonym for white.
 - ▶ Do not capitalize the word "people" in "people of color"; do not use "person of color" for an individual.
 - ▶ The term Indigenous is preferred, though American Indian and Native American are also acceptable in reference to a group. When talking about an individual, defer to selfidentification (such as the person's tribally specific nation).

- SOCIOECONOMIC STATUS. Turn attention to policies/structures, not the people affected.
 - ▶ "People whose incomes are below the federal poverty level" -instead of- "The poor" or "Poor people"
 - ▶ "A person impacted by the justice system" -instead of-"Inmate," "Felon," "Offender," "Prisoner," "Criminal," etc.
 - ▶ "Neighborhoods with high poverty rates" -instead of- "Disadvantaged"
- GENDER AND SEXUALITY. Gender refers to a person's social identity while sex refers to biological characteristics. Terminology is complex and continues to evolve; when writing about an individual, ask the person how they want to be referred to and defer to their self-identification. Avoid terms or words that emphasize one gender over another ("First-year student" -instead of- "Freshman") and use "they" as a generic third-person singular pronoun.
 - ▶ A person's name and pronouns are not optional or "preferred." Never use a person's deadname.
 - ▶ If using group descriptors like LGBT and LGBTQ+, it is usually more accurate to follow the descriptor with the word "people" than "community" (i.e. "LGBT people" vs. "LGBT community").
 - ▶ Transgender is an adjective. Do not use it as a noun or use the term "transgendered." Use "transgender man" or "transgender woman" upon first reference of someone whose sex assigned at birth does not match their gender; use of the term "trans" is acceptable upon second reference.
- IMMIGRATION. Use "undocumented" or "unauthorized" immigrant to refer to an individual who is residing in the U.S. without authorization from the federal government. Do not use the terms "illegal" or "alien."

PRESS RELEASES

The CAM department writes and distributes M State-branded press releases to share newsworthy stories and announcements about the college with our communities through newspapers, TV stations, radio and other media outlets.

Press releases follow the guidelines contained within the M State Text Style and Writing Guide, no exceptions. Format and design include the M State signature logo, fonts as directed in this branding guide, current date, suggested release date, media contact information, a boilerplate, and required Minnesota State system language.

Word count for a standard M State press release averages around 600 words; feature stories run higher.

HOW THEY WORK

Press releases are commonly considered 'free publicity' for the organizations that share them, and 'free news' for the media outlets that receive them. While that's true enough in the best win-win scenarios, press releases are not advertisements - they are an avenue for sharing stories and story ideas with the media.

Unlike a paid ad, which media outlets are obligated to run just as the customer ordered, a press release is not paid for and thus media outlets have no such obligation. Organizations are free to share press releases with media outlets, and media outlets are free to use the content of those press releases however they see fit.

Every media outlet makes its own decisions about whether and how best to publish a press release, which is why the same release will often show up in different forms across different media channels – as a 90-second full feature story on one TV news station, for example, while another station turns it into a 5-second soundbite and another doesn't use it at all. Edits or additions made to the original press release do not need to be reviewed or approved by the organization that submitted the release. This is standard practice.

To best ensure quality news coverage, organizations like M State must work to build and maintain trusting relationships and credibility with media outlets.

WHO WRITES M STATE PRESS RELEASES?

M State's Senior Communications Specialist, in collaboration with the requester and any other parties involved.

WHO DISTRIBUTES THEM?

M State's Senior Communications Specialist, in collaboration with the requester and any other parties involved.

WHO RECEIVES THEM?

The CAM department maintains a data file of all media outlets within M State's target audience range, as well as sublists of media contacts associated with each of the college's four campus communities. Depending on the nature and local appeal of a press release, it may be distributed broadly to all of M State's contacts, to one or more sublists of campus-specific contacts, or to select, targeted contacts.

Every approved press release is also shared as a News item on the M State website and across one or more of M State's social media platforms.

WHO CAN REQUEST A PRESS **RELEASE, AND HOW?**

Any M State employee may request a press release. Ticket requests can be made via the online Communications and Marketing Request form (see page 4 for details).

WHAT'S CONSIDERED NEWSWORTHY FOR A PRESS RELEASE?

The more mass appeal a story has, and the timelier and more unique it is, the better. The story must be likely to carry beyond M State's campuses; media outlets need to believe it's something their audiences will want to hear about, even in the age of information overwhelm.

Keep in mind:

- What's important to us here at M State is not always considered newsworthy outside our internal sphere, and;
- Media outlets are interested in things happening now or in the near future, not things that happened weeks or months ago.
- Visuals are important! Media outlets are far more likely to run a submitted press release if it's sent along with at least one good photograph. Keep this in mind when requesting a press release from the CAM department: we'll need a good visual to send along with it.

EXAMPLES NEWSWORTHY PRESS RELEASES:

- Unique public events held on campus or led by the college
- Awards of distinction won by M State or a representative of the college (i.e. staff/faculty member, department, student, student group)
- 'First in the region' accomplishment stories
- Highly unique or inspiring human interest stories about a representative of the college
- Stories that tie into current events or hot topics, presenting M State or a representative as an authority on the matter

NOT NEWSWORTHY PRESS RELEASES:

- Awards won by staff or faculty unrelated to their work at the college
- Staff or faculty participation in events or activities unrelated to the college
- Stories that do not align with M State's mission, vision and values
- Stories that do not move M State forward in a positive way
- Stories about timely events or happenings that occurred more than one week ago (exceptions may be made on a case-by-case basis)

WHAT ABOUT COLLABORATIVE PRESS RELEASES?

Also known as a joint or partnership press release, collaborative press releases are public announcements of new partnerships or collaborations between M State and at least one additional entity. These releases usually focus on the public/student benefits of the collaboration.

If you want the M State CAM team to lead the writing and distribution of a joint release: Because collaborative releases must be reviewed and approved by multiple parties both within and outside of M State, they typically take longer to complete than M State-only releases and thus should be requested well in advance of the needed release date (ideally three to four weeks out). Contact information for all parties involved must be included in the ticket request.

If you're aware of another organization writing and distributing a joint release involving M State: When M State is a contributor to a joint release, but not the lead, the process usually entails a CAM department review of one or more drafts of the release, along with the gathering of additional comments/ information to contribute. In these cases, a CAM request must be submitted to let the team know about the upcoming release, and contact information for the CAM Senior Communications Specialist must be shared with the other organization's lead writer.

PRESS RELEASES Continued

WHAT ABOUT THIRD-PARTY PRESS RELEASES?

When another organization sends out a press release that mentions or directly affects M State, and it's not a collaborative release, that's a third-party press release. Examples include releases about student competition winners sent out by the organizers of that competition, or releases sent out by the Minnesota State system that touch on topics of high relevance to M State (such as grant awards).

Often, these types of releases share good news that can help move the M State story forward in a positive way, but they are not the property of M State and cannot be officially shared or distributed by M State. Content from these releases, however, can be recrafted by the M State CAM department into a new, localized press release with additional information and/or comments from representatives of M State. Third-party content may also be shared by M State in other ways, such as on social media.

If you're aware of a third-party press release pertaining to M State, please share it with the CAM team via a CAM ticket request.

CAN I WRITE MY OWN PRESS RELEASE?

Other M State employees, departments, clubs or organizations may choose to write a draft of their own proposed release, which must be submitted to the CAM department via a ticket request for review, editing and approval before public release.

M State press releases may not be shared publicly without the approval of the M State CAM department.

WHAT'S A BOILERPLATE?

"Boilerplate" is a writing term that refers to a standard, reusable piece of content. It's a branding element that brings consistency to a business or organization's communications. M State's boilerplate is a president-approved summary of the college that appears at the bottom of every M State press release and in other communications as appropriate. Its language is reviewed and revised annually or as needed for accuracy. Contact the CAM team with any needed updates to the boilerplate.

THE 2024/2025 M STATE BOILERPLATE READS:

A member of the Minnesota State system of colleges and universities, M State (Minnesota State Community and Technical College) serves more than 10,000 students in credit and non-credit courses each year in over 70 career and liberal arts programs online and in-person at its four campuses in Detroit Lakes, Fergus Falls, Moorhead and Wadena. The college also partners with communities to provide workforce development services and other responsive training programs to 500 businesses and thousands of annual participants.

MEDIA RELATIONS

MEDIA ALERTS AND PRESS CONFERENCES

Press conferences are held at M State on select occasions when the college has a major announcement that is highly likely to be of interest to news media and the public. Requested or approved by the President's Office, press conferences are coordinated by the CAM department in collaboration with the President and any other involved departments, entities and individuals.

Procedure: Once a press conference date has been set, standard procedure is to distribute a blanket media alert and/or individual invitations to media and stakeholder contacts; followup phone call reminders may also be made to select contacts. These alerts/ invitations contain bare-bones information (who/what/where/ when/why), revealing just enough about the announcement to entice media outlets and stakeholders to come. M State staff, faculty and students are also encouraged to attend.

Speaker prep: Scheduled speakers and others who are significantly involved should be prepared to speak with media representatives and appear in photographs and videos. The CAM team can assist with media interview preparation for individuals who request it, and will have a list of talking points available for review prior to the event.

Event format: Press conferences are typically around 20 minutes long and include an introduction, a few brief guest speakers, small treats and beverages on-site, and time at the end for questions and one-on-one interviews. Speaker order and topics covered are determined in advance by the President's Office and CAM department. Speakers write their own remarks, with review and editing/assistance from the CAM team.

Followup press release: Immediately following the press conference, a press release about the announcement is sent to all M State media contacts, along with a picture taken at the event. The press release is written and approved prior to the press conference.

MEDIA REQUESTS FOR INFORMATION/INTERVIEWS

Reporters and other members of the media will at times reach out to M State seeking information and/or interviews. Often these requests come to the CAM department first, but if a member of the media contacts you directly, you should:

- Remain calm and courteous, and assume the best. Every interview request is an opportunity for M State to build or maintain a positive relationship with the media. If a reporter reaches out to you, that means they see you as a credible, authoritative source.
- Kindly refrain from immediately answering questions or providing substantial information related to their request. Instead, if you're comfortable and willing to be interviewed, schedule your interview for a later time and then notify the Senior Communications Specialist of your scheduled interview. The specialist can assist with the request and provide interview prep.
- If you're not comfortable or willing to be interviewed, refer the reporter to the Senior Communications Specialist, who will help arrange an interview with an alternative appropriate source.

Following these steps ensures a coordinated response and alignment with M State's messaging.

Certain topics, such as legislative or political issues, pending litigation, or inquiries regarding verifiable facts or official statements, must always be immediately referred to the Senior Communications Specialist or another member of the CAM team. In these cases, the CAM team provides guidance and coordinates with leadership to ensure messaging aligns with institutional priorities.

Inquiries and interview requests from The Forum of Fargo-Moorhead always get referred to the President's Office.

MARKETING CHARTERS

The M State Marketing Charter is a tool for exploring the viability of requests for uniquely substantial CAM department support, such as tailored marketing or program revitalization campaigns. The charter form establishes a structured process for handling these requests, ensuring clear communication and collaboration between departments. The process is designed to be strategic, data-driven, and closely aligned with recruitment initiatives, ultimately helping the CAM department determine the most effective use of resources to maximize impact and achieve institutional goals.

The charter form can be found on the CAM SharePoint site. For more information, contact the Dean of Integrated Communications.

- 1. Submission of the Marketing Charter form.
- The form must be completed by the department requesting CAM support.
- The completed form must be submitted to the dean of the requesting department for initial review.
- 2. Dean's review and information gathering.
- If information is missing or needs clarification, the dean is responsible for gathering those details.
- The dean then schedules a preliminary meeting with the:
 - ▶ Director of Enrollment, who provides insight into recruitment efforts
 - ▶ Dean of Integrated Communications, who shares past marketing activities and analytics
 - ▶ Provost/Vice President of Academic Affairs, who adds further input as needed

- 3. Preliminary meeting to assess strategy and budget.
- This meeting helps determine what marketing activities are feasible based on budget, potential recruitment strategies (e.g. digital marketing, events, etc.) and additional data needs (Google Analytics, social media insights, demographics), ensuring all relevant factors are considered.
- 4. Collaborative meeting with the requesting department
- This is a followup meeting to the preliminary meeting.
- The meeting helps determine collaborative next steps, including tailored marketing and recruitment strategies.
- 5. Process for program revitalization requests
- A similar process applies to programs undergoing revitalization, after meeting criteria such as modality or location changes.
- Strategic marketing and recruitment plans are developed based on available resources and data insights

ACCESSIBILITY AND COMPLIANCE

M State's digital media, such as the website, social media, apps and digital content, must be accessible to all users. Minnesota State Digital Accessibility Standards (https://www.disability.state.mn.us/technical-assistance/digital-accessibility/) must be followed to ensure content is accessible to everyone. By law and policy, Minnesota State Colleges and Universities forbids discrimination against individuals with disabilities (Minnesota Statutes 2008, section 248.07).

Please note that the Federal Register published the Department of Justice's (Department) final rule updating its regulations for Title II of the Americans with Disabilities Act (ADA). The final rule has specific requirements about how to ensure that web content and mobile applications (apps) are accessible. These new rules will apply to all digital content by April 2026. Visit https://www.ada.gov/resources/2024-03-08-web-rule for more detail.

MAKE IT ACCESSIBLE

- Use colors with high contrast to make text easily readable.
- Add alternative text (Alt text) and/or descriptive text to images to explain their content for screen readers.
- Properly structure content with headings to improve navigation and understanding.
- Avoid using generic phrases like "Click Here" for descriptive links. Instead, consider typing out the name/URL of the page you're linking to and hyperlinking that text. (Such as, "Visit minnesota.edu/admissions for more information.")
- Provide subtitles, closed captions (CC) or transcripts for videos.
- Choose a readable font size and avoid overly small text.
- Utilize tools to identify potential accessibility issues and ensure your content meets accessibility standards.
- Emojis, hashtags and links should be placed at the end of your content to prevent screen readers from pausing over them.
- CamelCase (capitalize the first letter of each word) in hashtags and URLs to enhance readability.

STANDARDS AND TOOLS

To view all standards and tools, visit:

Minnesota State Digital Accessibility Standards: https://www.disability.state.mn.us/technical-assistance/digital-accessibility/

Guidance on Web Accessibility and the ADA: https://www.ada.gov/resources/web-guidance/

Web Accessibility Initiative (WAI): http://www.w3.org/WAI/

World Wide Web Consortium (W3C): https://www.w3.org/standards/

Web Content Accessibility Guidelines: https://www.w3.org/WAI/standards-guidelines/wcag/

Web Contrast Checker: https://webaim.org/resources/contrastchecker/

PDF Accessibility Reader: https://pac.pdf-accessibility.org/en

Color Blind Image Tester: https://pilestone.com/pages/color-blindness-simulator-1

Create Accessible Digital Products: https://www.section508.gov/create/

WEBSITE GUIDELINES

M State's website is the college's predominant method of communicating with students, prospective students, alumni, the community and the world. Therefore, a strong online brand image is critical.



WEBSITE STANDARDS

Following are standards for the M State website:

- All webpages must display the M State Signature Logo and follow guidelines for use of branding components.
- Fonts used include Cabin (main font) and Crimson Pro Extra (headlines and subheadlines).
- Color usage and copy writing must follow branding guidelines.
- Pages must be kept current; web content managers are expected to conduct a quarterly review of their pages to ensure accuracy and relevancy.
- Links must be active and appropriate.
- Content must abide by federal copyright laws, be written specifically for M State or be properly sourced (plagiarism is forbidden).
- Minnesota State Co-Branding Standards, found on page 18-19, must be followed.
- The college must be referred to as either Minnesota State Community and Technical College or M State.

Communications and Marketing and the college's authorized web content managers are responsible for the content on their designated college web pages. Content is updated by content editors and then edited and approved by a member of Communications and Marketing. For more information on website guidelines and requirements, content editors may visit the team Sharepoint site at MSCTC-Website Editors-Team - Home.

DIGITAL ADVERTISING

M State strategically using online advertising to build and maintain a strong brand identity and positive brand perception across various digital channels. Digital advertising initiatives include campaign development, targeting, budgeting and performance analysis.

All digital materials should be through the Communications and Marketing request form.

DIGITAL GUIDELINES

- Know your audience
- Clear simple headlines and text
- Strong call to action
- Visual branded design
- Optimized for multiple digital sizes
- Navigate to relevant webpage

1002 x 525 px



Example of sizing of digital materials.

SOCIAL MEDIA

M State has a presence on Facebook, Instagram, LinkedIn, X and YouTube, maintained by Communications and Marketing. All students, faculty, departments, clubs and organizations are encouraged to use social media as a source of M State-related news and information.

Our social media platforms are an effective means of building brand awareness by sharing multimedia stories about campus news, events, academics and experiences.

Official M State institutional accounts:

- facebook.com/MStateCollege
- instagram.com/mstatecollege/
- x.com/MStateCollege
- youtube.com/user/MStateTV/feed
- linkedin.com/school/msctc/

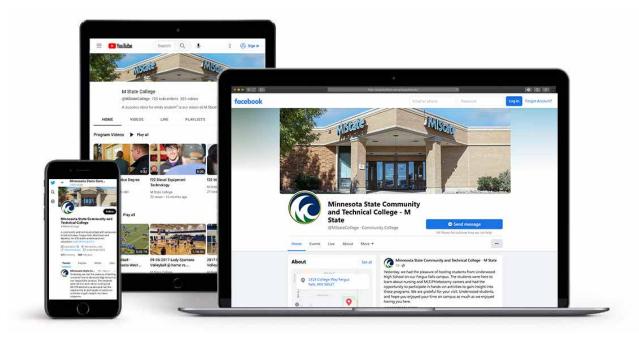
The following are not permitted on social media platforms representing M State:

- Swearing and crude language
- References to illegal or questionable behavior
- Reference to alcohol or illegal substances
- Hateful or threatening talk; racism, ageism, sexism, etc.
- Foul behavior or inappropriate comments about M State or any other college or university

Following are social media best practices:

- Don't post anything on social media that you wouldn't be comfortable saying to someone's face.
- Communicate in a manner that portrays the social media account as a formal digital platform associated with an institution of higher education.

Any inappropriate usage of a social media platform under the M State brand may be sanctioned through an applicable review system and must abide by the college's policies and procedures.



REQUESTING A NEW SOCIAL MEDIA ACCOUNT

To establish a social media presence on behalf of M State, submit a CAM request to begin the process. The set-up process includes a review of goals/strategy, account set-up, intended audience, naming of handles, account managers and content. Departments, groups or organizations that establish a social media page will be responsible for content and regular maintenance.

Before submitting a new account request, consider the following:

- Define how posting on a social media platform strategically fits with the overall communication efforts (email newsletters, mail, traditional marketing, web, etc.) of your department/ group/organization and how it supports the M State mission.
- Determine which platform your team has the bandwidth to manage based on your content plan, to ensure you can maintain the site and achieve your goals.
- Define the audience you want to reach on that particular platform. Focus on sharing and outlining content that this audience would like to engage with, such as student stories, news, events, photos, videos and appealing content such as holidays, national days, fun campus content, etc.
- Shared content needs to include digital accessibility features, such as alternative text (alt text) on photo and video captions.

- Digital communities require regular engagement, including responses to comments, direct messages and questions in a timely manner.
- Ensure photos you post are original photos you and/or your team have taken, are photos from the college image library, are photos provided with permission to use by the original poster, or are purchased stock photography. It's important to note when taking photos or video of students, staff, faculty or campus visitors, a consent form may be required.
- The M State Symbol should be used as the primary photo on your social media platform (the profile image on Facebook, X or YouTube). An additional photo, such as a cover or background photo, may represent your program, club, group, organization or department. Ensure the sizing is correct for each placement; follow M State branding and identity guidelines.
- Federal requirements, including FERPA and directory data privacy policies, must be followed when posting information about students, employees or alumni.
- All social media platforms under the M State brand will be reviewed for inactivity. Accounts that are not updated regularly will be considered for deactivation or deletion.
- M State social media accounts must be created with an institutional email account. At least two account admins must be assigned, for security and continuity purposes.



The M State Symbol should be used as the primary photo in any social media account representing M State

ATHLETIC GRAPHICS

The M State Spartans have an official Athletic Wordmark Logo and Athletic Symbol Logo. Neither may be used as a replacement for any M State logo or symbol. Spartans is the official name of M State Athletics.

USAGE

- Recognized M State student groups and organizations may use Spartans logos upon approval.
- Each M State sport has its own Spartan uniform and logo usage guidelines. These guidelines extend to gear and facilities, including the gymnasium floor.
- All uniforms and related sports materials that are currently in use are approved for continued use.
- Any restyling of uniforms is allowed a certain amount of creative freedom but must complement the M State brand in regard to color and design.
- Spartans logos and naming conventions must be followed and not altered.
- The Spartans logo/symbol should be reproduced in a size that is prominent, easily readable and proportionately appropriate for the application.
- When the logo or symbol cannot be produced in color, a black or reverse version may be used.



Athletic Wordmark Logo



Primary Colors



Pantone - 282 C CMYK-100/68/0/54 RGB - 0/45/98 HEX - #002d62



Pantone - 7405 CMYK - 0/10/99/0 RGB - 255/221/O HEX - #ffdd00

Secondary Colors



Pantone - 661 C CMYK - 100/85/0/10 RGB - 41/63/148 HEX - #293f94

COLOR REPRODUCTION OPTIONS

Spartans logos should be used in color whenever possible and economically feasible. Lightened versions of the colors should not be used; they should always be used at 100%.





SPARTANS MASCOT **AND ICONS**

The Spartans mascot and icon images may be used in the promotion of student life at M State. Student groups and organizations may use these images upon approval by the Communications and Marketing Department.

SPARTANS TAGLINE

"Go Big Blue" is the Spartans tagline. It may be included on any Spartans promotional materials, but is not required.

CONTACT INFORMATION



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DARLA SCARLETT Web Content Specialist darla.scarlett@minnesota.edu Website Content Creation and Management | Content Optimization | Performance Tracking | CMS Training

QUICK GUIDE TO CAM RESOURCES

	Branding and Identity Guidelines	Communications and Marketing SharePoint	Comprehensive Overview	Social Media Guidelines	Website Editors SharePoint Site	Text Style and Writing Guidelines
Accessibility Guidelines			Х			
Acronyms and Jargon						Х
Audience			Χ			
CAM Requests (TeamDynamix Tickets)		Х				
Capitalization						Х
Co-Branding	Х					
Color(s)	х					
Content Calendar			Χ			
Creating Social Media Account				X		
Download College Fonts		X				
Download Logos		Х				
Email Signatures		Х				
Enrollment Strategies			Х			
Grammar						Х
Hashtags				X		
Interacting Online				X		
Logo(s)	х					
M State Voice						Х
M State Zoom/Teams Backgrounds		Х				
Market Research		Х				
Marketing Campaign			Х			
Marketing Objectives			Х			

	Branding and Identity Guidelines	Communications and Marketing SharePoir	Comprehensive Overview	Social Media Guidelines	Website Editors SharePoint Site	Text Style and Writing Guidelines
Marketing Research		Х				
Media Relations	Х					
Media Release Forms		Х				
Photo Release Forms		Х				
Powerpoint Template		Х				
Press Releases	х					
Punctuation						Х
Recruitment Area			Х			
New or Edit Web Page (Click on CAM Request)		Х				
Socia Media Imagery				Х		
Social Media Inquiries				Х		
Social Media Messaging				Х		
Social Media Post Guidelines				Х		
State Abbreviations						Х
Tagline Usage	Х					
Typography (Fonts)	х					
Web Content Editors					X	
Web Headings					X	
Web Links					X	
Web Text					X	
Web Usage					X	
Word Letterhead Template		Х				

The above CAM resources can be found on the MSCTC-Communications and Marketing SharePoint.



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2025 Minnesota State Community and Technical College Branding and Identity Guidelines



Minnesota State Community and Technical College, a member of Minnesota State, is an affirmative action, equal opportunity educator and employer.